



2019 Contractor Qualification Statement & Safety Statement



DIAMOND
ROOFING SYSTEMS

THE CLEAR CHOICE

It's Easy as 1...2...3...

1. We listen to our customers...

In today's economy it's especially important to understand and deliver roofing solutions that fit both your client's building and business needs.

2. We prepare innovative solutions customized to fit our customer's needs...

Diamond Roofing Systems understands the need to inform our clients of options related to short term expense type spend vs. long term re-roof type capital expenditure solutions so that the best option for our client is chosen. John Pilch and Rusty Myers developed Diamond Roofing Systems with one thing in mind: to provide our clients with only the best information needed to manage their roofing assets.

3. We Deliver...

Diamond Roofing Systems is a vibrant, thriving roofing company with over half a century of experience under our ownership team. We are leaders in providing our customers quality roofing services and products.

Simply put...

It's not about Diamond Roofing Systems, it's about our customers and their needs.



Lakewood Shopping Center



Naiman Parkway

Biographies



John A. Pilch, Principal

John Pilch has spent his entire life in the contracting industry with over 35 years of experience. Since graduating in 1980 from Youngstown State University with a B.S. in Business Administration, John has worked for several national contracting service providers and has served as Vice President of the largest roofing company in the United States. He has been involved in a start-up of several national service/contracting-based business models that have achieved great success. John has spent the past two decades servicing, marketing and managing the contracting needs and facilities portfolio of many Fortune 100 and Fortune 500 companies. John has spoken nationally on service related topics and recently held a CEO/President position of a major regional contracting firm in Northwest Ohio.



Rusty Myers, Principal

After attending Akron University and majoring in Mechanical Engineering, Rusty Myers joined the largest roofing company in the industry. Over the past 25 years, he has held various key positions, assisting in their growth to being the largest roofing contractor in the US with revenue exceeding \$500,000,000. Starting out on the roof as a foreman over 20 years ago, Rusty quickly advanced to sales and management positions. Rusty was instrumental in the development of the Metals Division, one of the company's most profitable departments. Also, while at CentiMark, Rusty successfully managed one of the largest and most profitable Low Slope Divisions of the company. Rusty has been a lifelong resident in Northeastern Ohio where he resides with his wife and children while also contributing to his local community.



Don Fusselman, Chief Estimator and Director of Operations

Prior to joining Diamond Roofing Systems, Don held the position of Senior Roof Consultant at Engineering Diagnostics Inc. Cleveland and Technical Assurance in Willoughby, Ohio. He brings with him over 35 years of commercial construction industry. His extensive experience working with architects, building owners, consultants as a manufacturer's representative he has developed a vast technical knowledge and eye for design. Don can provide creative and innovative solutions to complex problems, while maintaining a commitment to client budgets and project schedules. Don is responsible for overseeing all roofing operations and project execution.



Michael Fusco, Account Manager

Michael Fusco graduated from College of Wooster in Ohio with a bachelor's degree in business economics and currently resides in Northeast Ohio with his wife and two children. Michael started his career with Simon Roofing as an account manager and held several critical roles with RoofUSA before joining the largest roofing company in America. Fusco produced operational performance metrics, generated production sales and focused on client retention as a project manager at CentiMark. He brings to his customers over 12 years of experience in industrial roofing and his focus will be on Manufacturing, Real Estate, Hospitality and Warehousing. Michael strives to build trust and strong long-term relationships with our Diamond Roofing customers.



Robin Bishop, Account Manager

Robin Bishop graduated from Youngstown State University with a BSAS, Hospitality Management in 2009 and has over 9 years in the Roofing Industry. Prior to joining Diamond Roofing Systems, Robin held the position of National Account Manager for a national contracting service provider working extensively with Fortune 100/500 clients coordinating and managing capital roofing projects and roofing services. Robin's expertise is working with our clients to develop strategic approaches, helping them to reduce costs and maximize their budgets.



Industries Served

Industrial – Commercial
 Healthcare
 Retail
 Real Estate
 Hospitality
 Educational/Institutional

Roof Systems

EPDM
 PVC
 TPO
 Roof Coatings and Restorations
 Modified Bitumen – BUR
 Steep Slope
 Metal Roofs

Financial Information

Primary Banking Institution
 Farmers National Bank
 20 South Broad Street
 Canfield, Ohio 44406

Bank Reference
 Farmers National Bank
 1 South Main Street
 Niles, Ohio 44446
 Bobbi Harding

Independent Accountant
 Arnett Carbis Toothman
 5700 Corporate Drive, Suite 650
 Pittsburgh, PA 15237
 Heather Findon

Federal Tax ID #
 46-2010388

Dunn & Bradstreet #
 062503558

Safety – OSHA Compliance

Safety Consultant Team
 East Coast Risk Management
 3744 Starr Centre Drive
 Canfield, Ohio 44406
 Darin Ernst, CSP

References

Trade Reference

Beacon – Twinsburg, Ohio

Banner Supply -
 Youngstown, Ohio

Willoughby Supply – Mentor, Ohio

Insurance

Casualty Insurance Broker

Ramsburg Insurance: Financial Services
 12955 Cleveland Avenue NE
 Uniontown, Ohio 44685

Casualty Insurance Carrier

Westfield Insurance Company
 One Park Circle
 Westfield Center, Ohio 44251

Casualty Policy Limits

General Liability
 \$1,000,000 Each Occurrence
 \$2,000,000 General Aggregate
 Umbrella Liability
 \$5,000,000 Each Occurrence
 \$5,000,000 Aggregate
 Workers Compensation
 \$1,000,000
 Automobile Liability
 \$1,000,000
 Drone Liability
 \$1,000,000 Each Occurrence
 Contractor’s Pollution
 \$1,000,000 Each Occurrence
 \$2,000,000 General Aggregate



Alberini's Trattoria

Diamond Roofing Systems Safety Program

Diamond Roofing Systems Safety Manual

Our Safety Manual is reviewed in detail with each newly hired employee and stands as the minimum standard that is required and expected at all times while on a project. Our Safety Manual is precise with detailed information as to each safety process that has to occur based on given conditions. With each new hire our orientation process includes introduction to our Safety Manual, Safety Data Sheets and viewing films published by the National Roofing Contractors Association related to roofing safety. Successful completion of all phases of the orientation process is required before workers can go to their first project.

Topics covered include:

- Drug and Alcohol Policy and Procedures
- Hazard Communication Policy/GHS
- Fall Protection Policy
- Manual Lifting Policy
- Personal Protective Equipment
- General Operating Policies and Procedures
 - Electrical and GFCI
 - Propane Cylinders
 - First Aid Procedures
 - Hoist Safety
 - Ladder Safety
 - Accident/Incident/Near Miss Reporting
 - Disciplinary Measures for Safety Violations
 - Respiratory Protection Program
- Fleet Safety Management

EMR .47

Experience Modification Rate compares your workers' compensation claims experience to other employers of similar size operating in the same type of business.

Diamond Roofing's Experience Modification Rate for the period 7/1/17 - 7/1/18 is .47. We are proud of our safety record and are continuously looking for ways to improve.

Ongoing training continues at each project through weekly "Toolbox Talk" sessions. Sessions will cover general safety concerns and topics that are specific to that project. All employees are required to complete an OSHA-certified 10-hour course. All of Diamond Roofing Systems foremen and supervisors are required to complete a 30-hour OSHA-certified course.

Subcontractors

Occasionally, subcontractors are engaged to perform limited specialty work on a roofing project. Our subcontractors are required to review all aspects of the Diamond Roofing Systems Safety Program with any employee assigned to that project. Our subcontractors are responsible for complying with all OSHA standards as well as the Diamond Roofing Systems standards.



On-Site OSHA Safety

SDS - Safety Data Sheets

Before any project is started, Diamond Roofing Systems ensures that all Material Safety Data Sheets relating to the project are accessible either on-site or electronically. The customer, as well as, OSHA Compliance Officers can obtain these documents immediately upon request.

Job-Specific Safety Plan

Each project at Diamond Roofing Systems has its own Fall Protection Safety Plan and/or Job-Specific Safety Plan, developed from the standpoint of materials and equipment needed and any unique safety challenges it poses to ensure a safe environment. In accordance with the plan, the project manager or foreman are required to keep daily log records of any safety related incidents involving workers, as well as, faulty or damaged equipment.

Site Inspections

To ensure safety at each job site, safety instructions can take place in many different forms.

Pre-Job. Pre-job site inspection takes place by Diamond Roofing Systems personnel to ensure, from the moment crews arrive, all safety concerns will be met.

Safety Director/Owner. Diamond Roofing Systems Safety Director or owner may frequent a job site to ensure that all safety precautions are in place and no additional safety concerns exist.

Third Party Safety Inspectors. An independent third-party safety consultant (East Coast Risk Management), hired by Diamond Roofing Systems, will make unannounced visits to job sites to verify that all OSHA and Company guidelines are met.

OSHA inspections. At any time, our job sites are subject to random inspections by the Occupational Safety and Health Administration (OSHA). Companies must produce, at that time, all documents relating to the project upon demand and prove that their workers have been properly trained. The job site must pass their inspection for safety violations. Failure in any fashion can result in substantial fines.



At Diamond Roofing Systems, Safety Begins Before the Project Does

At Diamond Roofing Systems, safety is more than a process or a second thought – it's what our company is based on and is part of our daily culture. To enhance this culture and focus, Diamond Roofing Systems utilizes a third-party safety consultant to keep us current with all federal and state requirements.

Our employees are our most valued resource. From the moment they are hired, safety training starts and continues throughout their career with us. We continuously stress that safety is the most important ingredient in a project, along with quality of product and workmanship.

Training begins with orientation, during which fall protection and personal protective equipment are covered. As a condition of employment, all employees are required to complete a 10-hour OSHA training class. With this class, each chapter covered must be passed before an employee is able to move to the next chapter. After having completed all chapters, a final exam is given to test the employee's knowledge of each topic covered.

Safety training never ends at Diamond Roofing Systems. During the year, a third-party safety consultant is used to provide job site inspections and training. Workers are also provided weekly Toolbox Talks while on-site, all of which is documented.

All Diamond Roofing Systems employees are encouraged to take an active role in promoting safety and can be rewarded for their suggestions. At any time, any employee may call an owner or our safety consultant if immediate action needs taken.

Please review the information in this publication carefully. If you should have any questions, please feel free to contact me at 330.850.5360.

Rusty Myers



Principal/Company Safety Director

Diamond Roofing Systems



Manufacturers

We work with the highest quality manufacturers in the commercial/industrial roofing industry to provide long lasting and reliable solutions for our customers. We are Certified Contractors for the following major manufactures:

- Carlisle Syntec Systems
- Firestone Building Products
- Sika Sarnafil
- Johns Manville



Achievements

Diamond Roofing Systems is in the top 5% Commercial Roofing Contractor in the Nation.

Carlisle ESP Award

Established 20 years ago as a means to recognize Carlisle's most loyal and dedicated authorized applicators, the ESP award has become one of the most recognizable and prestigious achievements in the commercial roofing industry.

Firestone Partner in Quality Award

The Partner in Quality is presented to contractors who achieved the highest levels of roofing by meeting or exceeding the following criteria during the previous year:

- Install a minimum of eight warranted roofs in 2014, 2015, 2016 and 2017, and four warranted roofs in 2013.
- Maintain at least 1 million square feet of Firestone Building Products roofs under warranty.
- Achieve an annual Firestone Building Products Quality Incidence Rating (QIR) of 1.0 or less. QIR measures each contractor's performance based on the number of warranty repair incidences per million square feet.

Firestone Master Contractor Award

This award honors the top Firestone Building Products Red Shield Licensed Roofing Contractors for excellence in roofing system installation, quality of work and customer service.

The Firestone Master Contractor program recognizes top contractors who have been responsible for the installation of billions of square feet of Firestone Red Shield warranted Roofing Systems.



Testimonials

“Team Weston has had a long standing 18-year relationship with the principals of Diamond Roofing Systems and they have always been extremely responsive, ethical and efficient while offering quality products and services. From their Due Diligence Report for our building acquisitions to the daily roof leak repair services and major reroof projects we have always trusted their experience and expertise for our business. Diamond Roofing Systems has always been quick and professional to keep our tenants in the dry and has exceeded our expectations. GREAT JOB!!!!”

Weston, Inc.

“Diamond Roofing has been an excellent company to work with. They have been extremely responsive to repair requests, usually within a day or so. There have been several occasions, where they were on site within the hour, most recently Green Garden Plaza. THAT’S CUSTOMER SERVICE! The staff, including you and John have been a pleasure to work with. I have referred Diamond Roofing to several others, and will continue to use their services in the future. Thank you for providing excellent, fair services.”

Glimcher Group Incorporated

“Diamond Roofing Systems is there when we need them! For us having a roofing contractor that can respond quickly and provide quality services is very important. As an example, there was a leak in one of our offices and water was coming in right on the desk, needless to say we needed service fast. Diamond responded quickly and got us dry in no time! And, just recently we moved some equipment on the roof that had to be done on short notice and in coordination with another contractor. Without fail Diamond was able to accommodate this request getting the job done quickly and right. Having a roofing contractor who can be there in a moment’s notice is important to our company and Diamond has successfully accomplished that!”

Wayne Dalton Division – Overhead Door Company

“We’ve had great success with Diamond Roofing Systems. I define great success as the quality of work - Their workmanship warranties always pass the Firestone roof inspection(s) first time; ease of doing business with, and effective project management communication during the course of each project. We always recommend Diamond Roofing Systems as our trusted Roofing Contractors.”

United Freezer



Brief Overview about Diamond Roofing Systems

Diamond Roofing Systems is a full-service commercial roofing company with over 50 years of experience on current ownership team. We offer Roof Asset Management, Extended Roof Care Products and Repair Services (including 24/7 Emergency Service) as well as total and partial replacements to customers in North Central and Northeast Ohio, and Western Pennsylvania.

We help you manage roofing assets in the most cost-effective way possible by striking the proper balance between short-term expenses and long-term re-roof capital expenditure solutions.

Services Provided

Total & Partial Roof Replacement

- Total tear-off
- Recover over existing roof
- 10, 15, 20, 25, or 30 year warranted solutions

Diamond Extended Roof Care Products

- Preventative Maintenance

Roof Repair

- Dedicated service repair department
- Emergency/Disaster Response 24/7/365
- T&M Leak Repair
- Before & After Photos with every invoice



Façade and metal siding

Roof Asset Management

- Site Inspection
- Core Analysis
- Roof Condition Report
- Roof Condition Rating – Green, Yellow, Red and Flashing Red
- Management Programs
- Online Client Portal

Drone Assessments

- Aerial Infrared Scanning
- Overall Visual Scope of Work



My Diamond Roof Asset Management Program

A detailed summary of your roof, along with recommendations and budget analysis for repairs or replacement. My Diamond RAMP is a proactive predictive approach to understanding your roof asset.



A Diamond Roofing representative will be happy to discuss your particular needs.

We are ready and available 24/7, 365 days a year for all of your service needs!

Company Information

Company: Diamond Roofing Systems

Corporate Office:

8031 East Market Street, Suite #6

Warren, Ohio 44484

Phone: 330.856.2500

Toll Free: 855.4DR.ROOF

Fax: 330.856.2118

Branch Office:

6726 Tallmadge Road

Rootstown, Ohio 44272

Phone: 330.850.5360

Fax: 330.850.5361

Email: Service@TeamDiamond.co

www.DiamondRoofSystems.com



Diamond Roofing Systems
8031 East Market Street Suite #6
Warren, Ohio 44484
Phone: 330.856.2500
Toll Free: 855.4DR.ROOF
Fax: 330.856.2118
Service or info requests – Service@TeamDiamond.co
www.DiamondRoofSystems.com